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## Do the Rich Save More in Canada?

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**Abstract:** This paper is an attempt to answer the long standing question of whether more affluent households save a larger fraction of their income. The major difficulty in empirically assessing the relationship between incomes and saving rates is to construct a credible proxy for long-run income – purged of transitory fluctuations and measurement error. The Canadian Family Expenditure Survey provides us with both unusually good data on savings rates and potential predictors with which we can construct reliable long-run income proxies. Our empirical analysis suggests that the estimated relationship between saving rates and long-run incomes is sensitive to the predictor used to proxy long-run income. Nevertheless, our preferred estimates indicate that, except for poorest households (who simply do not save), saving rates do not differ substantially across predicted long-run income groups.

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## **1. Introduction**

Do the rich save more? This is a critical question for a range of important policy questions. Whether the rich save more often is key determinant of whether a switch from income taxation to consumption taxation is regressive (Crossley et al., 2010). In optimal tax theory, if high ability individuals save more, a non-zero rate of capital taxation is desirable (Diamond and Spinnnewijn, 2011). Whether the rich save more is also relevant to the origins of wealth inequality; the intergenerational transmission of inequality; the consequences of inequality for economic growth; the effect of a tax cut on aggregate demand; and the incidence of the tax expenditures associated with tax favoured saving accounts.

Most non-economists would find the proposition that the rich save more to be obvious. Many economists are more skeptical, for both theoretical and empirical reasons. And despite research spanning more than half a century, the issue is still debated.

The purpose of this paper is to provide new Canadian evidence on this long standing question. This evidence is of value for two reasons. First, savings behavior can differ substantially across countries (for example, household savings rates in the U.S. and Canada diverged dramatically in the 1980s). Canadian evidence on this question is therefore particularly relevant for Canadian researchers and policy makers. Second, our evidence is based on a set of household budget surveys conducted by Statistics Canada in different years. These Family Expenditure Surveys are of unusually high quality and have several unique design features which make them much better suited to the measurement

of household saving than similar surveys in other countries. Thus our evidence is also a valuable contribution to the international debate.

Reasons that many economists doubt that rich save more include the following. First, since Friedman (1957), economists have emphasized that if agents are forward looking and try to smooth transitory income fluctuations, then a strong correlation between measured current income and saving rates is to be expected. A positive transitory fluctuation raises both current income and current saving. Measurement error in income works in the same way: a positive error in measured income increases both measured saving (measured income minus consumption) and measured income. The implication is that correlation between measured current income and saving rates tells us little about the relationship between true saving rates and average or long-run incomes.

The second reason is the logic of budget constraints: in the absence of (intended or unintended) bequests, a lifetime budget constraint implies that if a lifetime income group saves more rapidly at some ages, the same group must dis-save more rapidly at other ages.

The third reason is that most of our standard models assume features (for example, inter-temporally additive, constant relative risk aversion preferences) that are analytically convenient exactly because of the homotheticity they deliver. So many of our theoretical models "scale" (so that a rich household is identical to several poor households) that the idea that world scales has become part of our intuition. Adding idiosyncratic uncertainty to standard saving models can deliver differences in saving rates across long-run income groups but usually in the opposite direction to the non-economists' intuition: the poor

save more. Of course, it is theoretically possible to generate saving rates that increase with lifetime income. Introducing wealth into the utility function in an appropriate way will do this, though such mechanisms are sometimes regarded as artificial. A bequest motive can deliver increasing saving rates with long run income, if bequests are a luxury good, or if the lifetime earning capacities of successive generations in a dynasty are mean reverting (so that a rich household will expect their children to have lower long run earnings and a poor household will have the opposite expectation.) However, direct empirical evidence suggests that desired bequests are small (Hurd, 1987).

Finally, the proposition that the rich save more is hard to reconcile with a number of long-run trends. Simon Kuznets won a Nobel prize in part for demonstrating stability of consumption to income ratios over many decades. The average saving rate did not appear to rise as people got richer on average. A well known development of recent years is the rising income share of the rich (see, for example, Saez and Veall, 2005 and Veall, 2012). If the rich save more, then as they gain control a greater share of household sector income, the aggregate household saving rate should rise. This has not been the case. As Figure 1 demonstrates, in the U.S. the aggregate household saving rate steadily declined as the income share of the top 10% rose. In Canada, the same analysis is even more striking: the aggregate household saving rate rose through the 1970s as the income share of the top 10% fell, and then fell as the income share of the top 10% rose.

Still, broad trends such as those reported in Figure 1 are affected by many factors. The cross-sectional correlation between current income and savings rates is very strong. And it is true, that in a model with idiosyncratic income uncertainty and asset-tested social

insurance programs, that asset testing can distort saving incentives and lead poor households to save less (as in Hubbard et al., 1994, and Huggett and Ventura, 2000). Thus the relationship between affluence, or long-run income and saving rates remains an important empirical question.

This question was in fact the subject of substantial, if inconclusive, empirical work in the years after Friedman's seminal contribution. For example, Friedman himself found evidence for the "proportionality hypothesis". In contrast, Mayer (1972) found an elasticity of consumption with respect to lifetime income that was less than one. After a period in which the empirical literature on consumption and saving pursued other issues, attention returned to the issue of lifetime incomes and saving rates. Bernheim and Scholz (1993) and Hubbard et al (1994) argue that wealth levels are disproportionately high among households with high long-run or lifetime incomes. On the other hand, Venti and Wise (1998, 1999) and Gustman and Steinmeier (1999) both examine lifetime earnings and retirement wealth in the Health and Retirement Survey and conclude wealth-income ratios are fairly constant across life-time income levels. Wealth levels, of course, reflect not only past rates of active saving but also social security rules and past rates of return.

Dynan et al. (2004) use three different U.S. data sets and several different identification strategies to estimate the relationship between saving rates and "permanent" income. They conclude that the evidence supports a positive relationship between saving rates and permanent (or long-run) income, and their evidence has been influential. For example, leading public economics textbooks cite this evidence in discussing the relative merits of income and consumption as a tax base (for example, Gruber, 2010).

This paper provides new evidence on saving by long-run income groups using Canadian household expenditure data and methods similar to those employed by Dynan et al. (2004). By long-run income, we mean income purged of measurement error and transitory fluctuations.<sup>1</sup> A key motivation for this analysis is the unique nature of the Canadian data. Cross-sectional patterns of household saving can be studied using household budget surveys (to construct measures of income minus consumption, or active saving) or with panel data on household wealth (calculating saving as the change in wealth, possibly with a correction for capital gains to give a measure of active saving). Canadian survey data on household wealth does not have a panel component. However, comparisons of national budget surveys suggest that the Canadian Family Expenditure Survey (FAMEX) is of very high quality (see Barrett et al., 2012, and Brzozowski and Crossley, 2011). This survey also has several specific features that have lead researchers to believe that it can be the basis for a good measure of active saving. First, in contrast to the U.S. Consumer Expenditure Survey, the FAMEX was particularly designed to capture good quality income information that refers to the same (annual) period as the expenditure information. Second, the FAMEX, in addition to annual income and expenditures, reports net changes in assets and debts over the year, excluding capital gains (by tracking additions to, and withdrawals from, financial assets, as well as changes in debt). This represents a second measure of active saving for the same households.

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<sup>1</sup> Dynan et al., use “permanent” income to refer to the same concept but as that term is sometimes has a specific meaning (in the context of a particular decomposition of an income process) we prefer long-run as a more generic term.

Related to this, the data collection procedure for the FAMEX included a balance edit which has been shown to improve particularly income reports among low income households (Brzozowski and Crossley, 2011). Partly for these reasons, the FAMEX has formed the basis of a number of studies of saving behavior by both Canadian and international authors<sup>2</sup>.

Davies and Burbidge (1994) report a strong correlation between saving rates and current income in these data. However, to the best of our knowledge, this is the first analysis of the relationship between saving rates and long-run income to employ these data.

Our empirical analysis suggests that the estimated relationship between saving rates and long-run incomes is sensitive to the predictor (or instrument) used to proxy long-run income. Nevertheless, our preferred estimates indicate that, except for poorest quintile of households (who simply do not save), saving rates do not differ substantially across long-run income groups.

The next section describes our data in greater detail. Section 3 outlines our empirical methodology. Our results are presented in Section 4, and Section 5 concludes.

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<sup>2</sup> See for example: Burbidge and Davies (1994); Carroll et al., (1994); Davies and Burbidge, (1994); Engelhardt, (1996); Burbidge et al., (1998); Lin, (2000); Veall and Fretz, (2002); and Milligan, (2002).



## 2. Data and Sample

The Family Expenditure Survey is the name Statistics Canada applied to its full household expenditure survey (collecting information on all categories of expenditure) until 1997.<sup>3</sup> Unlike most national expenditure surveys, the FAMEX did not have a diary component. Instead, face-to-face interviews were conducted in the first quarter of the year to collect income and expenditure information for the previous year. Thus the 1996 data were collected in January, February and March of 1997 but refer to the 1996 calendar year. Respondents were asked to consult bills and receipts and if necessary, multiple visits were made to a household. The FAMEX was therefore an unusual kind of recall survey in which a considerable effort is made to ensure the quality of the data. In an international comparison of household expenditure surveys, Barrett et al. (2012) show that aggregates derived from the FAMEX had high and stable correspondence to figures from the national accounts, and that response rates to the FAMEX did not decline in the 1990s, a period when response rates to household budget surveys in the U.S., UK and Australia were declining, in some cases steeply.<sup>4</sup>

Our main analysis is based on public use files from the 1996 survey (we also examine earlier surveys to check the robustness of our results). The 1996 survey was chosen because it is the last year in which the principal and interest components of mortgage

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<sup>3</sup> From 1997 Statistics Canada's household budget survey was the Survey of Household Spending.

<sup>4</sup> Response rates to the Canadian household expenditure survey did decline a decade later, after the FAMEX was replaced by the Survey of Household Spending.

payments are reported separately. We treat the former as saving and the latter as expenditure.

In studying the relationship between saving rates and long-run incomes, the appropriate saving concept is active saving: the amount of current net income not spent. An important feature of the FAMEX is that it contains two measures of household active saving. The first is simply after-tax current income minus total expenditure. (This measure is also used in Dynan et al. (2004) for CEX and PSID; in the case of the latter total expenditure must be imputed from expenditure on a subset of goods). As noted above, this measure may be of higher quality in the FAMEX than the CEX because of the nature of the data collection exercise.

The second measure of active saving in the FAMEX is net changes in assets and debts excluding capital gains. This measure is unique (not available in the surveys used by Dynan et al.). It includes changes in accounts at banks and trust and loan companies; changes in money owed; money deposited as a pledge against future purchases of goods and services; net contributions to and withdrawals from Registered Retirement saving Plans (a kind of tax-favoured individual retirement account); net purchases less sales of financial assets; sales of personal property.

In the conduct of the FAMEX these two measures were partially reconciled in that household in which the two measure show an excessive disparity are asked to review their reports of incomes and expenditures (this is the “balance edit” studied by Brzozowski and Crossley, 2011). Consequently, measurement errors are unlikely to be independent across the two measures. At the same time, the second measure appears to

contain additional information. Following Dynan et al., we divide our saving measures by current income to derive saving rates. The correlation between the two saving rate measures in our data is 0.77. In summary there are reasons to believe that the "income minus consumption" measure in the FAMEX is superior to those in the CEX (where the income data is not ideally suited to this purpose) and PSID (in which total expenditure must be imputed), and the FAMEX contains a second measure of annual active saving that can be exploited in a number of ways (which we outline below)<sup>5</sup>.

There are 10085 respondent households in the 1996 FAMEX. Our estimation sample is restricted in a number of ways. For comparability, we follow the sample selection rules of Dynan et al. as closely as possible. First, we exclude households that reported less than \$1000 of income and households that did not report their education level. Second, we delete multiple family units (more than 1 family living in the same dwelling), which are a small fraction of the sample.<sup>6</sup> Finally, in most of our analysis we restrict attention to

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<sup>5</sup> Against this, unlike Dynan et al., we do not have panel data on wealth. Although the Survey of Consumer Finances is a very detailed wealth survey, the sample size for the panel component Dynan et al. use is very small and subject to a serious attrition problem. The structure of the attrition is documented by Kennickell and Woodburn (1997). The limitations of the PSID wealth data are well known. Change in stock of wealth can be only be calculated with 5 year intervals (PSID wealth supplements are 5 year apart panel surveys conducted in 1984, 1989, 1994, 1999 and 2003). In both cases, changes in wealth must be purged of capital gains to construct a measure of active savings.

<sup>6</sup> 3% of the full sample and 1% of the couples only sample.

households whose head is between 30 and 59 years of age. The reason for this is to abstract as much as possible from the issues regarding educational choice and dissaving in retirement. The resulting sample contains 6062 households. For some of the analysis below we focus on the subset of these households that contain couples (with and without children), which is 4205 households.

As described above, active saving ( $S$ ) is defined as either after-tax net income minus total consumption ( $Y-C$ ) or as the net changes in assets and debts excluding capital gains ( $\Delta A$ ) and then we divide by current income to give the saving rate ( $\frac{S}{Y}$ ). Income is net household income after taxes and includes wages and salaries, investment income, self employment earnings, government transfers (Canada or Quebec pension plan benefits, employment insurance benefits, child tax benefits, workers' compensation benefits, goods and services tax credit, provincial tax credits, veterans pension and civil war pensions and allowances) and income from other sources (alimony, RRSP annuities received and RRIF withdrawals, child support). Total consumption is constructed based on total expenditure and includes expenditures for housing, food, clothing, household operations, personal care, transportation, recreation, education, tobacco and alcoholic beverages, reading materials and miscellaneous expenses. We treat gifts, contributions and the interest portion of mortgage payments as consumption. The portion of mortgage payments that is principal repayment is treated as saving. Note that individual contributions to tax sheltered savings plans (RRSPs) and employer sponsored pensions (RPPs) are counted as

saving, while contributions to public pensions are not (neither employee nor employer contributions to these plans are counted in net income<sup>7</sup>.)

Descriptive statistics for income and total consumption for our full and couples samples are reported in Table 1. It is clear that the sample of couples has, on average, higher incomes and higher total consumption than the full sample. This reflects the fact that many of the poorest households in our full sample are singles, or households headed by a single adult. When comparing results across the two samples, it will be important to remember that the couples are on average richer than the full sample.<sup>8</sup>

Table 2 presents descriptive statistics for our saving measures and the composition of saving across the five income quintiles of the two samples. The first thing to note is that

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<sup>7</sup> The appropriate classification of contributions to public pensions depends on whether the plans are fully funded (in which case contributions are clearly saving) or “pay as you go” (in which case contributions are better considered as taxes). The CPP and QPP are hybrid plans and hence the appropriate treatment of contributions is unclear. For consistency with Davies and Burbidge (1994) we have not treated them as saving. However, we have confirmed empirically that our results are robust to including them in saving. Full details are available on request.

<sup>8</sup> Following Dynan et al., (2004) in our summary statistics and baseline estimates we do not make any adjustment for household size or composition to income, consumption or saving (for example, converting to per capita amounts or dividing by an equivalence scale). However, in section 4.3 we examine the robustness of our estimation results to the controlling for additional variables, including household size and composition.

the (Y-C) measure of saving suggests higher levels and rates of saving in both samples. This is consistent with under-reporting of consumption, or under-reporting of contributions to financial assets and/or retirement of debt, or both. The second thing that we note is that the composition of savings across income levels is similar in both samples. In particular we observe that retirement saving (RRSP contributions, RPP contributions) and mortgage principal payments are the most important components of saving for high current income households. In the lower current income quintiles retirement saving is small and mortgage principal payments negative (indicating increases in mortgage debt.) Of course, in these summary statistics income may be confounded by age. We now turn to the methodology of our main analysis which both conditions on age and tries to measure differences by long-run income group.

### 3. Empirical Methodology

We wish to estimate the relationship between saving rates and long-run income:

$$\frac{S}{Y} = f(Y^*) + X\beta + e \quad (1)$$

Where  $Y^*$  is long-run income,  $X$  is a set of other determinants of saving behavior (including age) and  $e$  is a disturbance that captures both unmeasured determinants of saving and measurement error in the saving rate. We might formally define “long-run income” as an annuitisation of the present value of perceived present and future consumption possibilities. Less formally, we mean household income purged of

measurement error and short-run fluctuations as a measure of affluence.<sup>9</sup> To allow for nonlinearities in the relationship between long-run income and saving rates, we parameterize  $f()$  by a set of five dummies capturing the age-conditional quintile of long-run income to which a each household belongs ( $X$  does not include a constant).

The key empirical problem we face is that we do not observe true long-run income ( $Y^*$ ). Current income, ( $Y$ ), is a poor proxy for long-run income because either measurement error or the smoothing of transitory income fluctuations will generate a positive relationship between saving and current income and even when there is no relationship with long-run incomes. Our solution, which follows Dynan et al. (2004) is a two stage estimation procedure. In the first stage we construct long-run income proxies by regressing current income on predictors ( $Z$ ) and age group dummies:

$$Y=Z\alpha+X\gamma+u \quad (2)$$

Predicted values from this regression are then used as our proxy for true long-run income.

$$\hat{Y}=Z\hat{\alpha}+X\hat{\gamma} \quad (3)$$

We then assign households to age-conditional predicted long-run income quintiles, and construct the quintile dummies that were described above. In the second stage we

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<sup>9</sup> We are also following Dynan et al., (2004) and much of the literature on saving (and on inequality) in focussing on realized income, as opposed to full income (and hence taking labour supply as given). This is not entirely satisfactory, as ignores important variation in resources. We do, in robustness check reported in Section 4.3, control for the number of employed persons in the household.

estimate Equation (1) by quantile regression.<sup>10</sup> Since long-run income is estimated in the first stage we bootstrap the standard errors.<sup>11</sup>

The key to our empirical strategy is obviously the predictors for true long-run income. These must be (i) strongly correlated with true long-run income, but not with the transitory components of current income, and (ii) excludable from the saving equation (uncorrelated with unmeasured determinants of saving and with measurement error in the saving rate). We consider two predictors for true long-run income that are also employed by Dynan et al.: education and nondurable consumption (or components of nondurable consumption)<sup>12</sup>. Both of these predictors are strongly correlated with true long-run income. However, the second condition may be violated for reasons specific to each predictor.

Although it is highly correlated with long-run income, education may also be correlated with unobserved taste variables that, in turn, influence saving behavior. For example, it is plausible to think that educational choices are associated with individuals' planning horizons or risk tolerance; patience and risk tolerance are also associated with

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<sup>10</sup> We also employed mean regression as a robustness check and find that our results are robust to the choice of estimator. These additional results are available on request.

<sup>11</sup> Bootstrap standard errors are based on 999 replications.

<sup>12</sup> In the parts of their analysis that are based on panel data, Dynan et al. have two additional instruments that are not available to us: lagged and future earnings.



higher long-run saving.<sup>13</sup> Note that education could be related to unobserved taste variables because preferences determine education choices or because education affects preferences (such as the planning horizon/discount rate or risk tolerance).<sup>14</sup> If education is related to preference heterogeneity that is important for saving behavior, then it is not a valid predictor (because it is not excludable from Equation (1)). The likely consequence of this is an upward bias in the estimated relationship between long-run income and saving rates: Those with more education are more patient and save more.

The information on education in the FAMEX is categorical (less than 9 years education; some or completed secondary education; less than post secondary; post secondary education; college degree or higher) and is available for heads and spouses. To maximize the variation in long-run household income that we capture with education, we construct a set of dummies capturing different combinations of head and spouse education observed in households. Consequently, our results using education as a predictor are for the sample of couples only.

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<sup>13</sup> Similarly, it might be argued that educational choices and savings are both driven in part by heterogeneity in risk aversion.

<sup>14</sup> Bernheim et al. (2001) provide some evidence that consumer studies in high schools raises future saving rates.

We define nondurable consumption as total consumption minus spending on shelter, vehicles and household furnishings<sup>15</sup>. If we use nondurable consumption ( $C^N$ ) to proxy true long-run income, and total consumption in the calculation of saving rates, then any measurement error that is common to both will enter on both the left side and right side of our estimating equation, and bias our estimates.

$$\frac{Y-C}{Y} = f(C^N \hat{\alpha} + X \hat{\gamma}) + X \beta + e \quad (4)$$

Long-run income is positively correlated with nondurable consumption, and consumption enters the saving rate negatively. If the true relationship between saving rates and long-run income is positive, then measurement error common to nondurable and total consumption will impart a negative bias to our estimates, biasing them towards zero. The same problem arises if consumption has a transitory component (if some households are liquidity constrained, or because of purchase infrequency).

Fortunately, the data afford us ways of addressing this problem. First, and uniquely with the FAMEX, we can replace  $(Y-C)$  by our second measure of saving,  $(\Delta A)$  in our estimating equation. To the extent that measurement errors in  $(\Delta A)$  are not perfectly

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<sup>15</sup> Thus it contains spending on food, household operations, cloth, health care, personal care, tobacco & alcoholic beverages, reading materials and miscellaneous expenses, plus transportation and recreation minus purchases of cars and recreational vehicles.

correlated with measurement errors in consumption, this should reduce the bias.<sup>16</sup> Second, rather than use (all) nondurable consumption as our predictor, we can use components of nondurable consumption that are well-measured and sensitive to long-run income. The second criterion points toward luxury goods. Food expenditure is thought to be well-measured in surveys but food is necessity. Expenditures that are regularly billed (so that respondents are able to consult bills during the survey interview) are also attractive, so long as expenditure is discretionary.

Table 3 evaluates a number of components of nondurable consumption as income predictors. We assess the marginal contribution of each predictor the first stage regression fit (Equation (2)) with the partial  $R^2$ . There are two specifications in the table. The first one is our base specification which includes only age dummies. The second specification adds controls for household size, number of children and number of

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<sup>16</sup> An alternative way to exploit the two measures of active saving available for each household is to pool the data and treat it as a panel with two observations on each household (these are repeated measures, but not temporally separated - they refer to the same year.) In principle this could increase the precision of our estimates. We have implemented this strategy, allowing for a common mean shift between the two measures, and taking care in our bootstrapping to resample households (pairs of observations) in order to preserve the correlation structure in the data (as in panel data bootstrapping). In practice, this did not lead to much increase in precision. The results are reported in a working paper version of this paper (Alan et al., 2006).

employed persons in the household. For comparison purposes we report the partial  $R^2$  belongs for total consumption and for nondurable consumptions. Both explain about half of remaining variation in income after controlling for age (and other household characteristics, in specification 2).<sup>17</sup> We then turn to potentially bettered measured subcomponents of nondurable expenditure, including food, phone bills, utility bills, petrol and clothing. With respect to phone bills we note that the long distance component of the phone bills is discretionary and potentially a luxury good.

The results suggest that food and clothing both have strong marginal explanatory power, explaining about half of the variation in income that remains after controlling for age or age and other household characteristics. Both food and clothing have greater marginal explanatory power for income than our full set of education dummies; the latter explain less than 15% of the residual variation in income. Clothing has a higher partial  $R^2$  than food, despite a lower budget share, because it is a more luxurious category of expenditure (estimated income elasticities of clothing expenditure are typically above one). How well clothing expenditures are measured, relative to food, is not known. Telephone and utility bills are likely to be well measured (as respondents can consult their bills). The results in Table 3 suggests that such expenditures have less explanatory power than food and clothing, but do have useful explanatory power, either on their own

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<sup>17</sup> A possible concern with nondurable consumption as an income predictor is that durables are often luxuries and so nondurable consumption will not capture the full range of income variation. There is not much evidence for that here: nondurable consumption explains almost as much of the variation in income as total consumption.

or in conjunction with food expenditure. Based on these results we chose to employ, as predictors for income, three different subcomponents of nondurable consumption: food, food plus clothing, and food plus telephone bills. Again the hope is that these components are well measured, and hence less correlated than nondurable consumption with any measurement error in savings.

Of course, it is unlikely that we can eliminate all bias. What we can do, however, is assess how serious the bias may be by observing how the estimated relationship between saving rates and long-run incomes changes as we make these substitutions. If measurement error in total and nondurable consumption imparts a significant negative bias to our estimated relationship between saving rates and long-run incomes, then we would expect the estimated relationship to become steeper as we replace  $(Y-C)$  by  $(\Delta A)$ , or replace nondurable consumption by well-measured components of nondurable consumption. We lean heavily on this idea in assessing our results, which are presented in the next section.

## **4. Results**

### ***4.1 Savings rates and measured current income***

Recall that in all our median regressions we suppress the constant and include dummies for all five current (or predicted long-run) income quintiles. Among the (household head's) age dummies we exclude the 40-49 year old group. Thus, the estimated coefficient on a given income quintile dummy corresponds to the median saving rate of households in that current (or predicted long-run) income quintile whose head is between 40 and 49 years old.

We begin our analysis by documenting the estimated relationship between saving rates and current incomes. Table 4 presents the results for both the full sample and the sample of couples (with and without children). Results are presented for both saving rate measures and also for RRSP contribute rates and mortgage principal payment (MPP) rates. These results are also summarized in Figure 2. Here, for each set of results, we plot the estimated median saving rate for each current income quintile, against the median income within the quintile. Thus there are two panels (full sample and couples), each with two lines (corresponding to estimates based on  $(Y-C)/Y$  and  $(\Delta A)/Y$ ) and five points on each line (corresponding to the five income quintiles).

The results confirm that savings rates are strongly increasing in current income<sup>18</sup>. For example, focusing on the full sample and the  $(\Delta A)/Y$  saving measure, median saving rates for 40 to 49 year old households range from 0 percent in the lowest income quintile to 16 percent in the highest quintile; the corresponding numbers are -7.2 percent to 23.5 % when the  $(Y-C)/Y$  measure of saving is used. Using similar methods, Dynan et al. report a wider range of estimated savings rates by current income quintiles in the U.S. CEX (-23% to 46%); of course, current incomes are more disperse in the U.S. data. The stars on quintile 2 through 5 coefficients in Table 4 indicate that each coefficient is statistically significantly different from the coefficient for the quantile below it (at the 5%

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<sup>18</sup> We also estimated *marginal* propensity to save (MPS) using the variation in median saving rates and incomes across income quintiles. The MPS ranges from 6 cents per dollar of income between quintiles 1 and 2 up to 30 cents between quintiles 4 to 5. The full results are available upon request from authors.

level.) As in the unconditional numbers reported in Table 2, the RRSP and MPP contribution rates are only positive for the top 2 income quintiles, and for the lower quintiles median contribution rates are 0 percent.

#### ***4.2 Savings Rates and Long-Run Income***

We now turn to the relationship between saving rates and long-run incomes, which is our primary interest. Table 5 reports estimated saving rates by predicted long-run income quintiles (from median regressions.) All the estimates in this Table are based on the couples sample. The first two columns of Table 5 (on the left) give results using the education of the head and spouse as predictors for long-run income. The two columns report estimates based on  $(Y-C)/Y$  and  $(\Delta A)/Y$  (moving from left to right). These results are summarized in Panel (b) of Figure 3. The format of Figure 3 (and subsequent Figures) is the same as Figure 2 except that each point represents a quintile of predicted long-run income (rather than reported current income). The last two columns of Table 5 (on the right) give results using nondurable consumption as the predictor (with saving measures based on  $(Y-C)/Y$  and  $(\Delta A)/Y$ ). These results are summarized in Panel (a) of Figure 3. Panel (c) of Figure 3 also summarizes results using nondurable consumption as the predictor, but for the full sample. (The estimates underlying the  $(\Delta A)/Y$  line in this graph are given in the sixth column of Table 6.)

The first aspect of these results to note is that the choice of saving measure ( $(Y-C)/Y$  or  $(\Delta A)/Y$ ) makes little difference to our central question. Estimates based on  $(Y-C)/Y$  give higher saving rates in every quintile than those based on  $(\Delta A)/Y$ . However, the pattern

across quintiles is quite similar regardless of choice of measure. In what follows, we focus on the estimates based on  $(\Delta A)/Y$ .

Using education as the predictor for long-run income results in a strong positive relationship between saving rates and predicted long-run incomes. The estimated median saving rate for a 40-49 year old household rises monotonically from 5.7 percent in the bottom quintile of lifetime incomes to 14.3 percent in the top quintile (2nd column of Table 5 and Figure 3(b)). While only third and fourth quintiles' coefficients are statistically different from one just below them, the coefficient on the top quintile dummy is strongly statistically different from coefficient on the bottom quintile dummy.

In contrast, when we use nondurable consumption as a predictor, the estimated relationship between saving rates and predicted long-run incomes is essentially flat. The estimated median saving rate for a 40-49 year old household is 6.5 percent in the bottom quintile of lifetime incomes and 7.5 percent in the top quintile. It actually peaks (at 10.4 percent) in the 2nd quintile.

Figure 3 illustrates an important distinction between the sample of couples (with and without children) and the full sample. For the couple sample, the median predicted long-run income in the bottom quintile is 33,288 1996 Canadian dollars. For the full sample, the corresponding number is 22,367. This is because the many of the additional households in the full sample (singles, and single adult headed households) are poorer than those in the couple sample. When we included these poorer households in our estimates, we see a much lower saving rate in the lowest quintile of the predicted long-run income distribution. Using the  $(\Delta A)/Y$  measure, the estimated median saving rate for



a 40-49 year old household in the bottom quintile of predicted long-run incomes in the full sample is 0 (Panel (c) of Figure 3 and Column 6 of Table 6.) Above the first quintile however, the estimated relationship is flat in this sample as well.

The flatness of the relationship between saving rates and predicted long-run incomes when we use nondurable consumption as a predictor for true long-run incomes is consistent with the US evidence based on CEX reported by Dynan et al. Although it may be attributed to a downward bias (resulting from measurement error in consumption) in the US study, this seems less plausible here, given the quality of our data and the fact that we obtained the same result when we use the  $(\Delta A)/Y$  measure (which should suffer from less bias.)

To push this further, we replace nondurable consumption as our predictor with components of nondurable consumption. As described in the previous section, this should further reduce potential correlation between measurement errors on the left and right sides of our estimating equation. The results are presented in Table 6 (for both couples and the full sample) and summarized in Figure 4 (for the full sample) and Figure 5 (for the couples). All of these estimates use  $(\Delta A)/Y$  as the measure of the saving rate. In Figure 4 we also include the estimated relationship between saving rates and current incomes for comparison. In Figure 5 we include, for comparison, the estimated relationship between saving rates and current incomes, and the estimated relationship between saving rates and predicted long-run incomes when education is used as the predictor.

The main message of these results is that estimated relationship between saving rates and long-run incomes is not sensitive to whether we use nondurable consumption as a predictor or a component of nondurable consumption. If we use the sample of couples (with and without children) the estimated relationship is essentially flat. If we use the full sample, so that the bottom quintile is poorer, we see low saving in the bottom quintile, and then a flat relationship in the next four quintiles. Using any nondurable consumption measure as a predictor for long-run income results in an estimated relationship between saving rates and long-run incomes that is much flatter than the estimated relationship between saving rates and current incomes. In contrast, when we use education as a predictor for long-run incomes, the estimated relationship between saving rates and long-run incomes that is as steep as the estimated relationship between saving rates and current incomes (see Figure 5.)

Note also that if we use total consumption as our predictor of long-run income, so that we have the same measure of consumption on the left- and right-hand sides of our estimating equation, we find a strongly negative relationship between savings and long-run incomes (Figures 4 and 5). Our interpretation is that the negative bias arising from measurement error or transitory consumption is important in this case, but not if we use nondurable consumption or well-measured subcomponents of nondurable consumption.

#### ***4.3 Robustness Checks***

In this subsection, we explore the robustness our main findings by controlling differences in household characteristics, considering alternative survey years and

considering different population groups (specifically non-salary earners and elderly individuals.)

We begin by including a richer set of covariates in the regressions. This is done to control for differences in household circumstances and characteristics that may drive saving behaviour. In particular, for the couples sample, we add additional control variables for household size, number of children and number of employed individuals in the household in to the both stages of estimation. The results are summarized in Figure 6. Comparing this figure with Figure 5 makes it clear that the estimated relationship between saving rates and incomes is robust to inclusion of these additional covariates.

In a similar way, Figure 7 examines the sensitivity of our estimates to the choice of survey year. Figure 7 summarizes estimates based on three earlier cross-sections from the FAMEX: 1982, 1986 and 1992. Although savings levels differ across years, there is very little difference in the relationships between savings rates and current income, between savings rates and long-run income proxied by education, and between savings rates and long-run income proxied by nondurable consumption.

The self-employed (entrepreneurs) play an important role in wealth accumulation (Hurst and Lusardi, 2004). In Figure 8, we examine the saving behavior of non-salary earners. Again for this group we find that savings rates rise with current income, and with long-run income proxied by education, but are flat with respect to long-run income proxied by nondurable consumption.

A final question is whether the relationship between saving rates and long-run income changes at older ages. As noted by Dynan et al., estimating this relationship for older

households is challenging, not only because of the heterogeneity in this group, but also because of the fact that observable (current) income might be a particularly bad proxy for true long-run income for these households. Nevertheless, we estimate our models for households in which both spouses are over 65 years of age. In order to increase the sample size, we pooled the 1996, 1992, 1986 and 1982 surveys. The results are summarized in Figure 9. We again find that savings rates rise with current income and with long-run income proxied by education. On the other hand, when long-run income is proxied by nondurable consumption, the estimated relationship between savings rates and long-run incomes is, if anything, negative.

## **5. Conclusion**

To summarize, when we use education as a predictor for long-run income, we find a strong positive relationship between saving rates and predicted long-run income. Indeed, these results suggest that relationship between saving rates and predicted long-run income is just as steeply positive as the relationship between saving rates and current income. This would be surprising, as it is likely that at least part of correlation between saving rates and current incomes reflects the smoothing of transitory income shocks or measurement error. In other words, to give credence to these estimates seems to imply that current measured income is measured without error and that savings rates do not respond to transitory fluctuations income (households do not smooth).

In contrast, when we use nondurable consumption as a predictor for long-run income, we find that above the bottom predicted long-run income quintile, saving rates are fairly flat. A concern with these results is that measurement error in consumption imparts a

negative bias to the estimated relationship. However, when we take steps to mitigate this bias (constructing saving from net changes in assets in debts rather than income minus consumption; and using well measured components of nondurable consumption as predictors) we observe very little change in the estimated relationship. This stability of the estimates as take progressive steps to eliminate the putative bias is inconsistent with the view that measurement error in consumption imparts a substantial negative bias to the estimates.

Consequently, we believe that the most reasonable interpretation of the data is that education is a poor predictor in this context, probably because it is correlated with unobserved tastes for saving. The best guide to the relationship between saving rates and long-run incomes are the estimates which use consumption as a predictor for long-run income. We therefore conclude that the rich do not save more - at least compared to those in the middle of the predicted long-run income distribution. Saving rates are very flat above the bottom quintile of predicted long-run incomes. However, the poor - those in the bottom quintile - save very little.

This conclusion differs somewhat from that reached by Dynan et al. (2004), largely because we put much greater weight on the results that use nondurable consumption as a predictor. We are able to do so because of the quality and unique features of the FAMEX data. In a recent paper Bozio et al. (2011) apply a similar methodology to U.K. data and find that savings rates rise with education. They do not report estimates where long-run incomes are proxied by nondurable consumption, citing the concern that measurement error in consumption would downward bias the estimates. But like the U.S. consumption

data, the U.K data lack the features of the Canadian data that make this strategy credible. And while our conclusions are different from Dynan et al. (1994), they are in accord with other U.S. research using different data and methods (Venti and Wise, 1998, 1999; Gustman and Steinmeier, 1999).

Thus our preferred reading of the evidence is that standard economic models of saving (which by and large imply constant saving rates by lifetime income) might provide reasonable guidance to the types of policy questions raised in the introduction - except for their failure to replicate the saving behavior of the poorest quintile. Our results confirm that those that are poor in a lifetime sense do not save: it is not just the case that those with transitorily low income dissave. This provides a useful guide for future research priorities.

Are the low savings rates of the poor a rational response to disincentives in social insurance programs (as suggested by Hubbard et al., 1994)? Social insurance programs may discourage the saving of poorer households in two ways. First, the insurance provided by these programs may diminish the precautionary saving motive ("crowding out" self-insurance.) Second, the means-testing and claw-backs in such programs may mean that the poor face very low after-tax returns on saving. Shillington (2003) has pointed out that the combination of the of the reduction rate in the Guaranteed Income Supplement (GIS) and income taxes mean that many seniors of modest means will face tax rates of 100 percent or more on income from RRSPs (tax-favoured retirement saving accounts). Thus, these households may have very little retirement saving motive. Alternatively, do the very low savings rates of the poor reflect something about

preferences of fundamental constraints (such as a “consumption floor”) or about other aspects of behaviour (such as a limited capacity to plan or optimize)? The policy implications of these alternative explanations are very different and hence further research to fully establish the role of each in shaping the saving behaviour of lower income households remains important.

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**TABLE 1: DESCRIPTIVE STATISTICS**  
Income and Total Consumption  
1996 FAMEX

Variable	Median	Mean	Std Dev.	Minimum	Maximum
Full Sample - 6062 Households					
Gross Income	51,000	56,482	35,295	500	292,400
Total Consumption	34,167	36,978	19,189	-2,139 <sup>1</sup>	196,428
Net Income	39,805	43,272	24,450	1,000	248,685
Couples – 4205 Households					
Gross Income	61,000	66,187	35024	2000	292,400
Total Consumption	39,134	42,280	18,714	4,717	196,428
Net Income	46,627	50,296	23,913	1,000	248,685

Notes:

1. The data contain a single observation with negative total consumption. This arises because the household sold a vehicle. Reported results include this household in all calculations, but all of our results are robust to the exclusion of this household from the sample.

**TABLE 2: DESCRIPTIVE STATISTICS** Saving, Saving Components and Saving Rates 1996

Full Sample-6062 Households					
Current Income Quintile :	1	2	3	4	5
Saving (Y-C)	-937 -2,941 (8,043)	1,212 -196 (9,347)	3,976 2,371 (10,692)	8,024 6,290 (13,033)	17,361 17,899 (23,088)
(Y-C)/Y	-7.28 -21.04 (47.55)	4.24 -0.9 (30.68)	10.03 5.82 (26.95)	15.43 11.85 (24.68)	23.25 20.98 (25.09)
Net Change in Assets and Liabilities ( $\Delta A$ )	0 -1,524 (7,628)	1,000 141.4 (11,963)	2,893 1,688 (12,212)	5,805 4,909 (13,889)	12,152 14,349 (23,165)
( $\Delta A$ )/Y	0 -12.38 (45.72)	3.23 -0.42 (30.59)	7.33 3.92 (28.03)	11.28 9.23 (26.11)	16.46 16.68 (26.49)
RRSP contribution (RRSP)	0 -30.03 (2,335)	0 639.87 (2,384)	0 1,327 (3,233)	1,200 2,418 (4,039)	3,900 6,282 (9,153)
(RRSP)/Y	0 -0.01 (.26)	0 0.02 (.09)	0 0.03 (.08)	.02 .05 (.08)	.05 .07 (.10)
RPP contributions (RPP)	0 32.7 (185)	0 217 (683)	0 367 (907.8)	0 657 (1381)	0 1226 (2451)
(RPP)/Y	0 .001 (.009)	0 .007 (.022)	0 .009 (.022)	0 .013 (.027)	0 .016 (.029)
Mortgage Principal Payment (MPP)	0 -232 (12,476)	0 -397 (13,909)	0 -512 (21,668)	1,220 -395 (25,438)	1,878 122.9 (25,654)
(MPP)/Y	0 -.02 (1.39)	0 -.014 (.48)	0 -.013 (.54)	.02 -.009 (.50)	.03 .004 (.31)
Couple Sample-4205 Households					
Current Income Quintile :	1	2	3	4	5
Saving (Y-C)	-761 -2,787 (9,939)	3,077 1,315 (10,499)	5,604 4,021 (11,651)	10,689 8,437 (13,773)	20,710 20,959 (22,874)
(Y-C)/Y	-4.50 -1479 (43.47)	8.28 3.36 (28.44)	11.82 8.52 (24.83)	18.06 14.36 (23.41)	25.48 22.92 (22.93)
Net Change in Assets and Liabilities ( $\Delta A$ )	0 -1,651 (11,158)	2,262 744 (12,017)	4,350 3,137 (12,531)	7,300 6,433 (14,288)	13,883 16,782 (23,163)
( $\Delta A$ )/Y	0 -9.59 (41.98)	5.84 1.58 (28.62)	9.34 6.54 (26.19)	12.78 10.97 (24.36)	17.80 18.15 (24.78)
RRSP contribution (RRSP)	0 48.24 (2,664)	0 840 (2,643)	433 1,734 (3,450)	1,912 2,956 (4,430)	5,000 7,286 (9,873)
(RRSP)/Y	0 -.001 (.124)	0 .02 (.07)	.008 .036 (.073)	.03 .05 (.07)	.06 .08 (.10)
RPP contributions (RPP)	0 84 (443)	0 244 (679)	0 482 (1,044)	0 804 (1,414)	0 1,340 (2,665)
(RPP)/Y	0 .003 (.015)	0 .007 (.018)	0 .011 (.022)	0 .014 (.024)	0 .016 (.031)
Mortgage Principal Payment (MPP)	0 -371 (14,553)	0 -1,582 (20,463)	1,009 -388 (23,252)	1,738 -63 (23,343)	2,108 622 (25,880)
(MPP)/Y	0 -.05 (1.42)	0 -.034 (.53)	.021 -.007 (.489)	.03 -.0001 (.41)	.027 .014 (.28)

Note: For each variable, respectively median and mean values are reported, standard deviations are in parenthesis

**TABLE 3: EXPLORATION OF INCOME PREDICTORS**

First Stage Regression:

$$Y = X\alpha + W\beta + Z\gamma + u$$

Income (Y) on Age Dummies (X), (Additional Controls (W)) and Instruments (Z),

(Couples Sample)

**Partial  $R^2$**

	<b>Base+</b>	<b>Base, Food +</b>	<b>Base, Controls+</b>	<b>+Controls +Food</b>
	$\frac{R_{X,Z}^2 - R_X^2}{1 - R_X^2}$	$\frac{R_{X,Z_1,Z_2}^2 - R_{X,Z_1}^2}{1 - R_{X,Z_1}^2}$	$\frac{R_{X,W,Z}^2 - R_{X,W}^2}{1 - R_{X,W}^2}$	$\frac{R_{X,W,Z_1,Z_2}^2 - R_{X,W,Z_1}^2}{1 - R_{X,W,Z_1}^2}$
Total Consumption	0.5019		0.4536	
Nondurable Cons.	0.4817		0.4328	
- Food	0.2467		0.2056	
- Phone	0.0595	0.0240	0.0507	0.0225
- Water, Fuel and Elec.	0.0859	0.0433	0.0667	0.0463
- Gas	0.0662	0.0273	0.0359	0.0177
- Cloth	0.2954	0.1535	0.2429	0.1341
Education Dummies	0.1350		0.1254	

Notes.

1. The  $R^2$  for the age dummies alone is 0.0101.
2. The additional controls are household size, number of kids and number of employed person in the household. The  $R^2$  for the age dummies plus additional controls is 0.1422.

**TABLE 4: MEDIAN REGRESSION OF SAVING RATES ON AGE AND CURRENT INCOME QUINTILE DUMMIES**

Saving Measure	Couples (4205 households)				Full (6062 households)			
	(1) (Y-C)/Y	(2) ( $\Delta A$ )/Y	(3) (RRSP)/Y	(4) (MPP)/Y	(5) (Y-C)/Y	(6) ( $\Delta A$ )/Y	(7) (RRSP)/Y	(8) (MPP)/Y
Quintile 1	-4.61 (1.04)	-.15 (.44)	0 (.0)	0 (.0)	-7.17 (.88)	0 (.21)	0 (.0)	0 (.0)
Quintile 2	8.28* (1.02)	6.07* (.86)	0 (.0)	0 (.003)	4.58* (.79)	2.90* (.60)	0 (.0)	0 (.0)
Quintile 3	10.69* (1.1)	8.59* (.74)	.007 (.005)	.006 (.007)	10.44* (.92)	7.78* (.68)	0 (.0)	0 (.0)
Quintile 4	18.01* (.92)	13.48* (.78)	.03* (.003)	.03* (.004)	16.54* (.96)	11.28* (.58)	.02* (.002)	.02 (.004)
Quintile 5	25.26* (1.27)	17.89* (.89)	.06* (.004)	.02* (.004)	23.52* (1.04)	16.38* (.58)	.05* (.003)	.03 (.003)
Age 30 -39	-1.08 (1.03)	.92 (.51)	0 (.0)	.013 (.005)	-2.11 (.85)	0 (.24)	0 (.0)	0 (.0)
Age 50 -59	3.09 (1.02)	.92 (.72)	0 (.0)	0 (.0)	1.31 (.97)	0 (.26)	.04 (.0)	.0 (.0)

Notes:

1. Standard errors based on 999 bootstrap replications
2. \* denotes that the coefficient on this quintile is statistically different than the coefficient on the preceding quintile at the 5% level
3. For brevity of the table, median regression results for RPP/Y are omitted. For this saving measure all coefficients are equal to zero, the results are available upon request

**TABLE 5: MEDIAN REGRESSION OF SAVING RATES ON AGE AND PREDICTED LONG-RUN INCOME QUINTILE DUMMIES**

Predicting Long-Run Income with Education or Nondurable Consumption (Couples Sample)

Predictor(s) for Long-Run Income	Education of Head and Spouse		Nondurable Consumption	
	(1)	(2)	(3)	(4)
	(Y-C)/Y	( $\Delta A$ )/Y	(Y-C)/Y	( $\Delta A$ )/Y
Quintile 1	8.03 (.95)	5.72 (.93)	10.93 (1.29)	6.48 (.94)
Quintile 2	9.65* (1.33)	6.91 (.95)	14.88* (1.27)	10.42* (.84)
Quintile 3	12.35* (1.15)	9.03* (1.01)	11.26* (1.31)	9.17 (.90)
Quintile 4	16.12* (1.21)	11.98* (.90)	12.77 (1.18)	9.82 (.88)
Quintile 5	18.71* (1.42)	14.28 (.91)	7.88* (1.38)	7.47 (.93)
Age 30 -39	-.90 (1.01)	.07 (.88)	-.17 (1.10)	.03 (.83)
Age 50 -59	2.70 (1.15)	.18 (.97)	3.01 (1.34)	.88 (.91)

Notes:

1. Sample size: 4205 households
2. Standard errors based on 999 bootstrap replications
3. \* denotes that the coefficient on this quintile is statistically different than the coefficient on the preceding quintile at the 5% level

**TABLE 6: PREDICTING LONG-RUN INCOME WITH ALTERNATIVE CONSUMPTION MEASURES**  
**Median Regression Of Saving Rates on Age and Predicted Long-Run Income Quintile Dummies**  
(( $\Delta A$ )/Y Saving Measure)

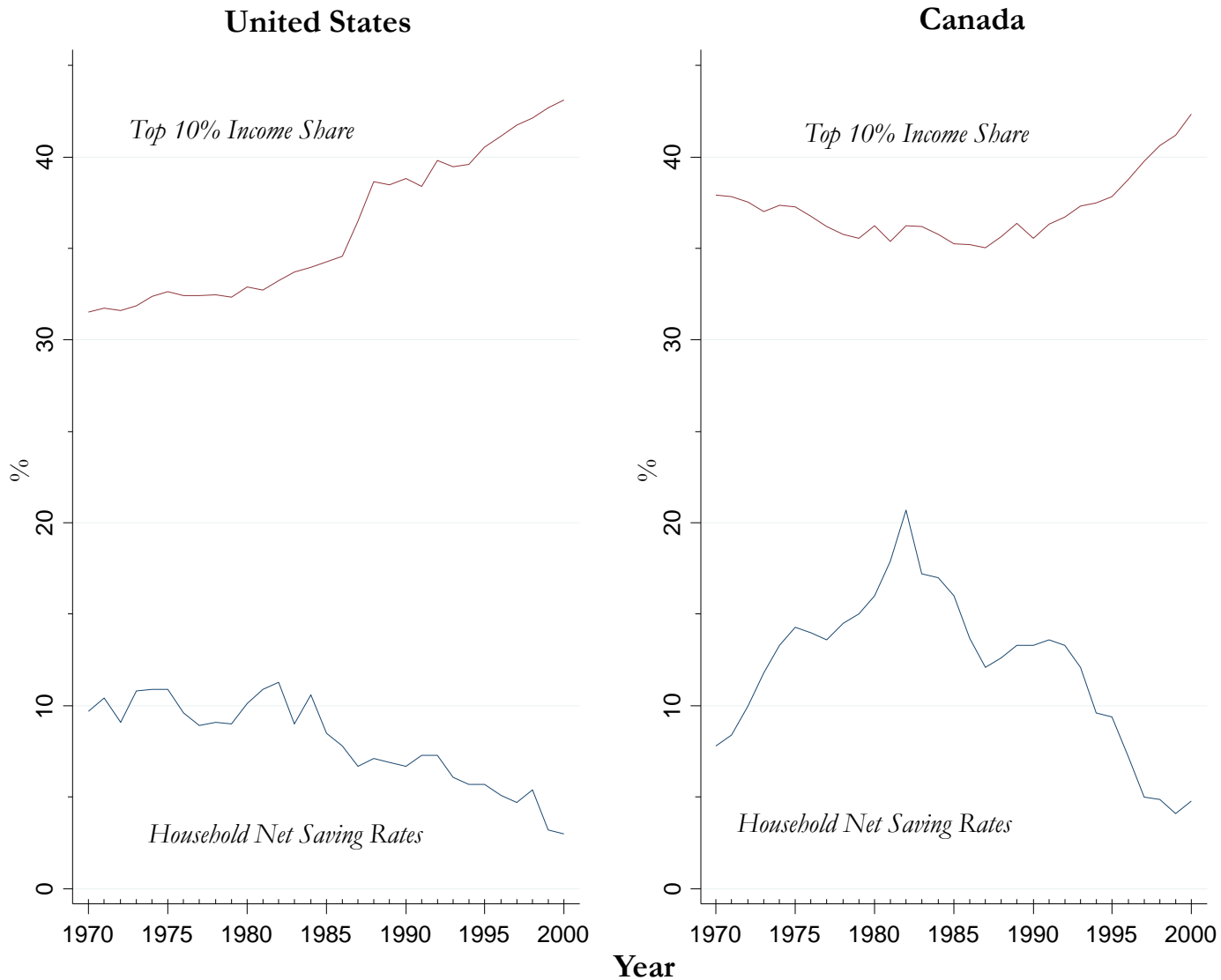
Predictor(s) for Lifetime Income	Couples (4205 Households)					Full Sample (6062 Households)				
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10)
	Nondurable Consumption	Food	Food and Telephone	Food and Cloth	Total Consumption	Nondurable Consumption	Food	Food and Telephone	Food and Cloth	Total Consumption
Quintile 1	6.48 (.94)	7.75 (.91)	7.62 (.85)	6.85 (1.00)	8.79 (.87)	0 (.15)	0 (.21)	0 (.21)	0 (.12)	0 (.19)
Quintile 2	10.42* (.84)	9.68 (1.00)	10.47 (.98)	9.93* (.99)	11.7 (.85)	6.87* (.75)	5.78* (.78)	6.39* (.77)	6.02* (.91)	8.83* (.70)
Quintile 3	9.17 (.90)	9.92 (.79)	9.87 (.84)	9.09 (.78)	10.46 (.93)	9.35* (.68)	9.68* (.76)	9.12* (.81)	9.75* (.73)	9.89 (.64)
Quintile 4	9.82 (.88)	7.76* (1.05)	8.51 (.87)	8.52 (.94)	8.1 (.82)	8.86 (.58)	9.05 (.63)	9.24 (.59)	8.18 (.61)	8.61 (.68)
Quintile 5	7.47 (.93)	7.25 (.91)	6.64* (1.00)	8.37 (1.00)	1.18* (1.01)	7.75 (.63)	7.17 (.70)	6.89 (.75)	7.93 (.71)	2.81* (.74)
Age 30 -39	.03 (.83)	.60 (.85)	.51 (.85)	.59 (.81)	.44 (.78)	0 (.27)	0 (.38)	0 (.37)	.06 (.35)	.13 (.39)
Age 50 -59	.88 (.91)	1.28 (.93)	1.25 (.89)	1.45 (.98)	1.17 (.99)	0 (.30)	.02 (.47)	0 (.44)	0 (.42)	.16 (.56)

Notes:

1. Standard errors based on 999 bootstrap replications
2. \* denotes that the coefficient on this quintile is statistically different than the coefficient on the preceding quintile at the 5% level.



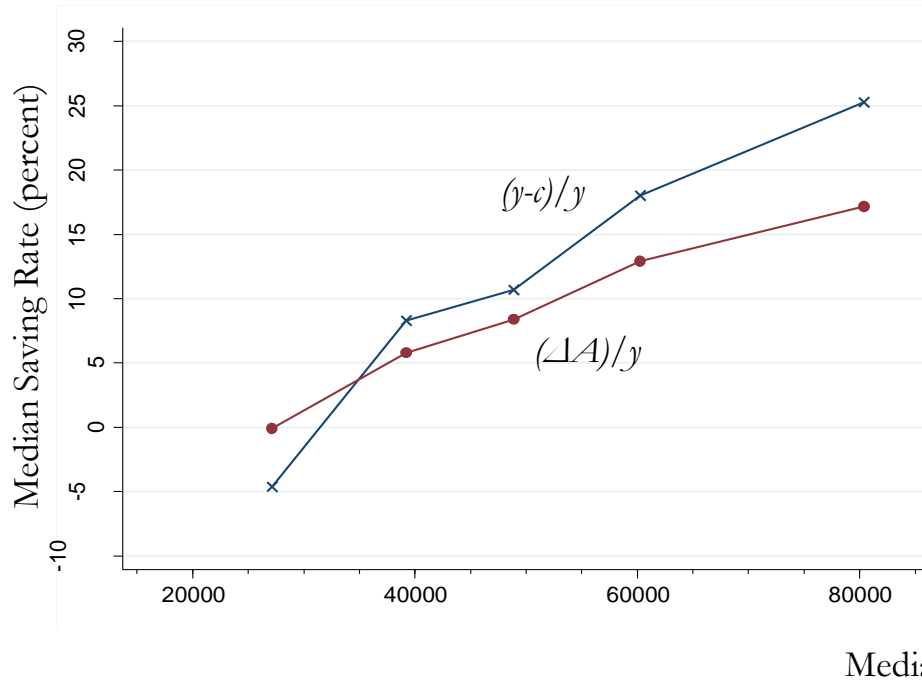
# Figure 1: Income Top Shares and Household Saving Rates



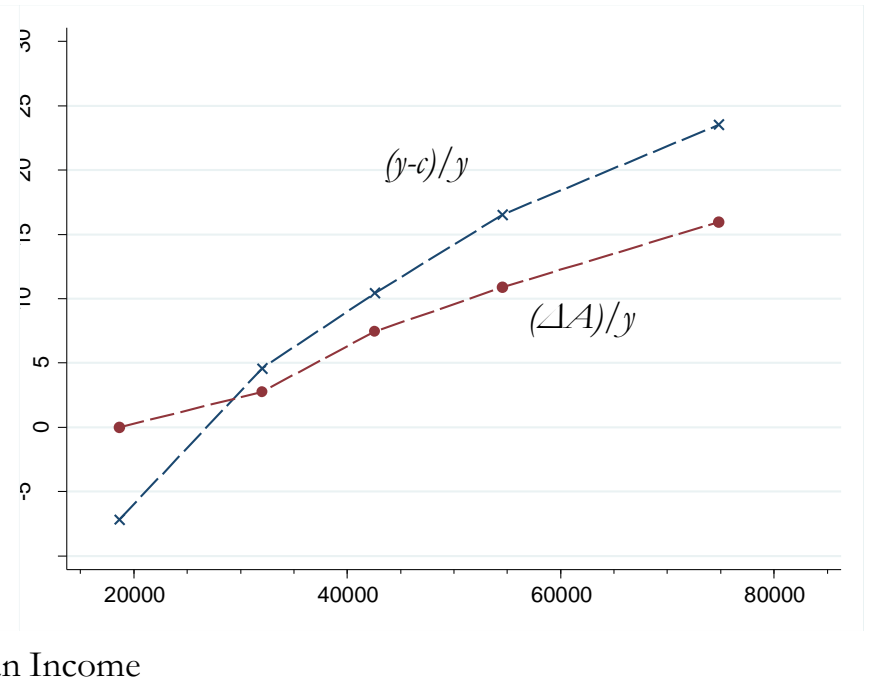
**Notes :** Top 10% income share is the share of total income received by those in the top ten percent of the (current) income distribution. The source for these data is the Paris School of Economics World Top Incomes Database, described in Alvaredo et al. (2011). The source for aggregate household net saving rates is OECD (2010)

# Figure 2: Median Saving Rates and Current Income

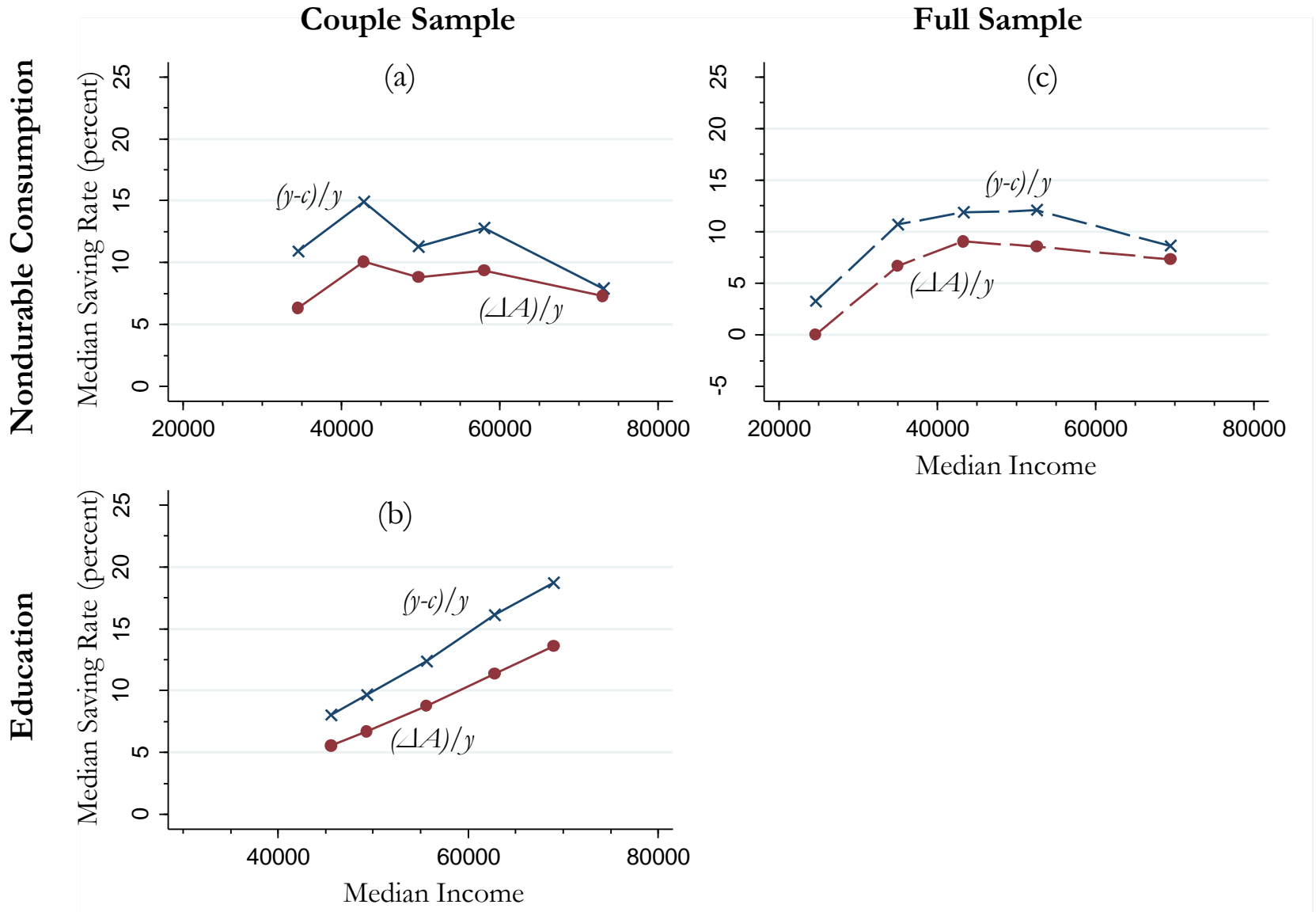
## Couple Sample



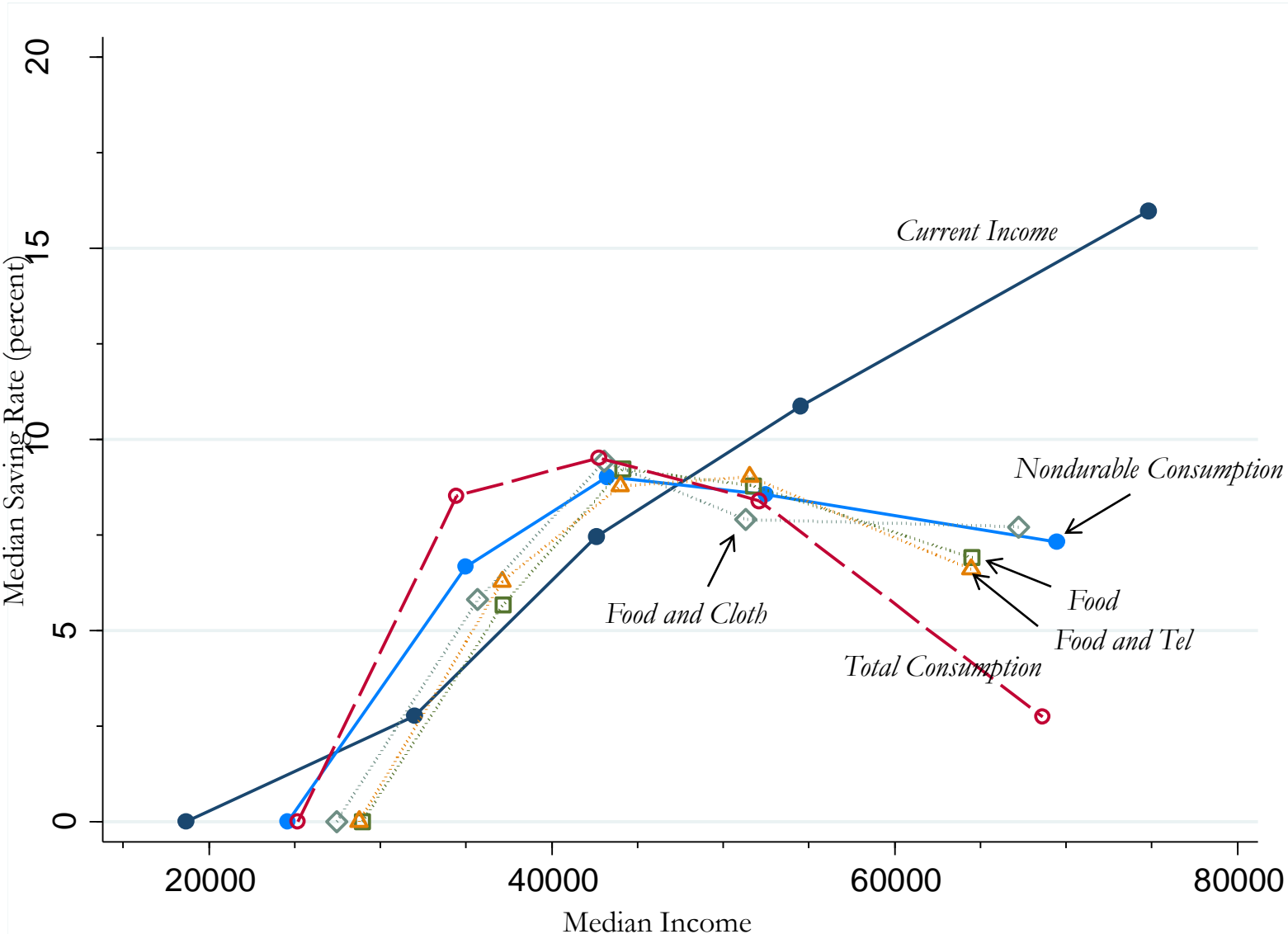
## Full Sample



**Figure 3: Median Saving Rates and Predicted Long-Run Income Quintiles**

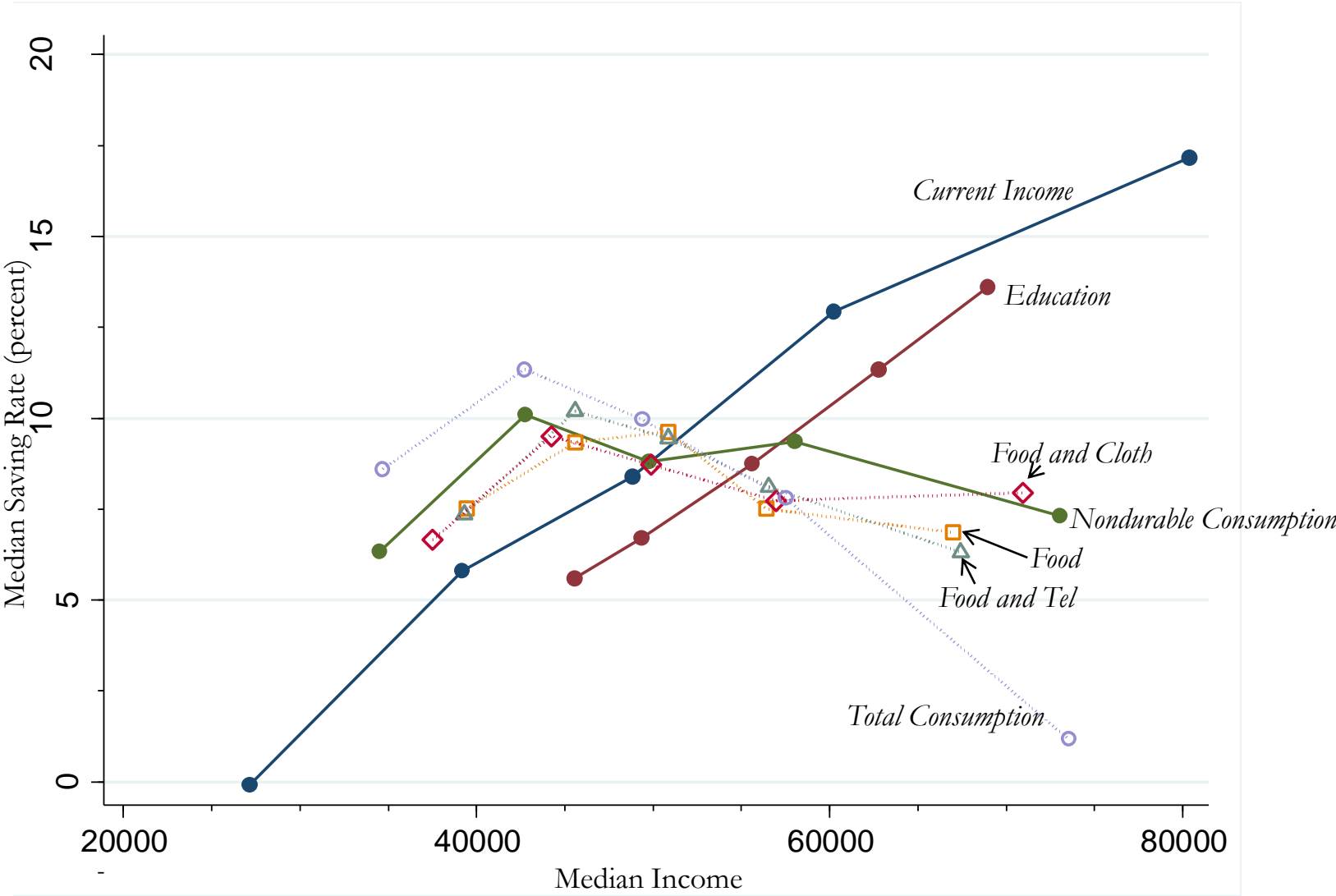


**Figure 4: Median Saving Rates and Predicted Long-Run Income Quintiles, Full Sample,  $(\Delta A)/y$  Saving Measure, Alternative Predictors**



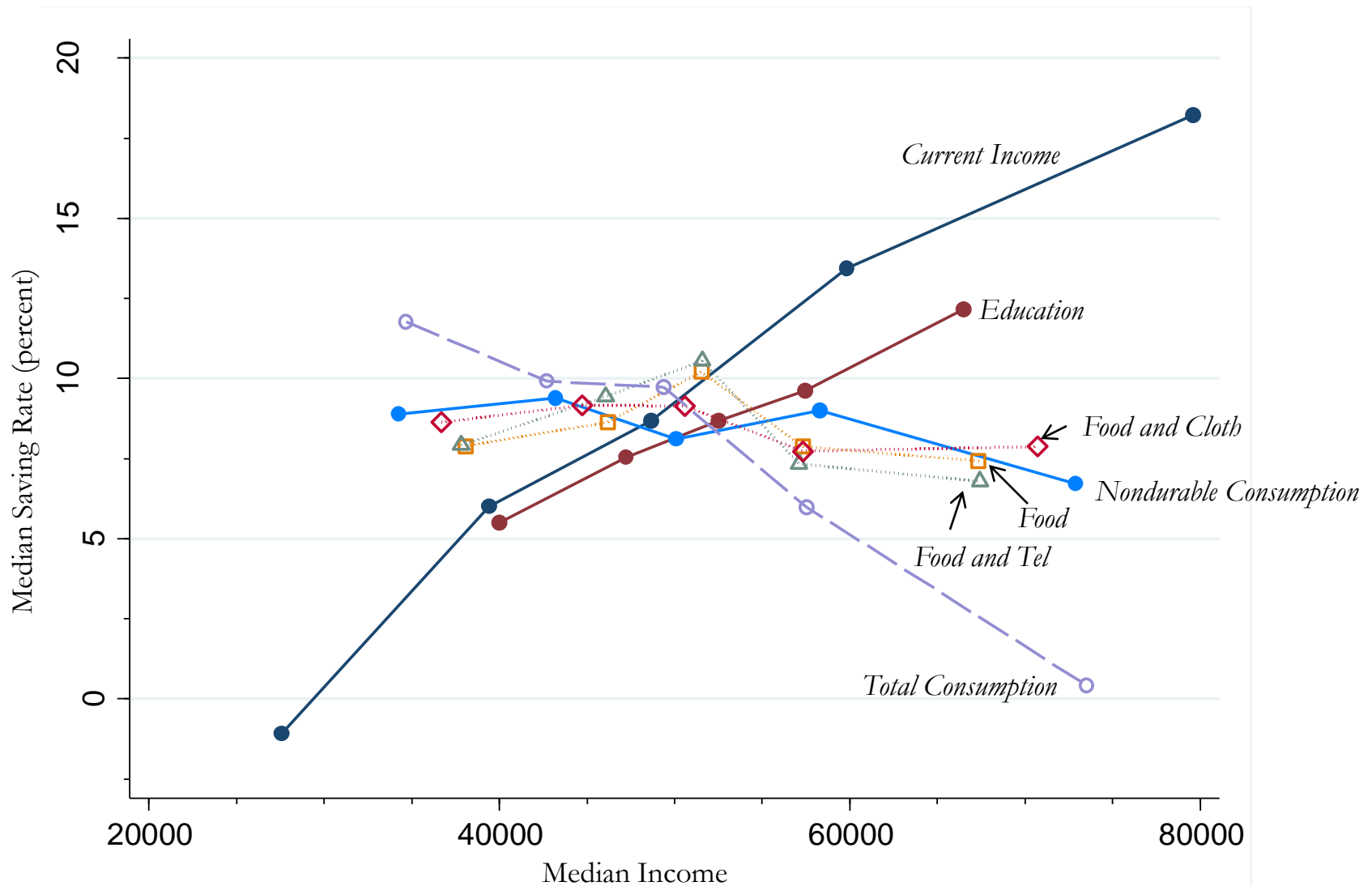
Median Saving Rates and Predicted Long-Run Income Quintiles. Full Sample, 1996 Survey.  $(\Delta A)/y$  Saving Measure.

**Figure 5: Median Saving Rates and Predicted Long-Run Income Quintiles, Couples Sample,  $(\Delta A)/y$  Saving Measure, Alternative Predictors**



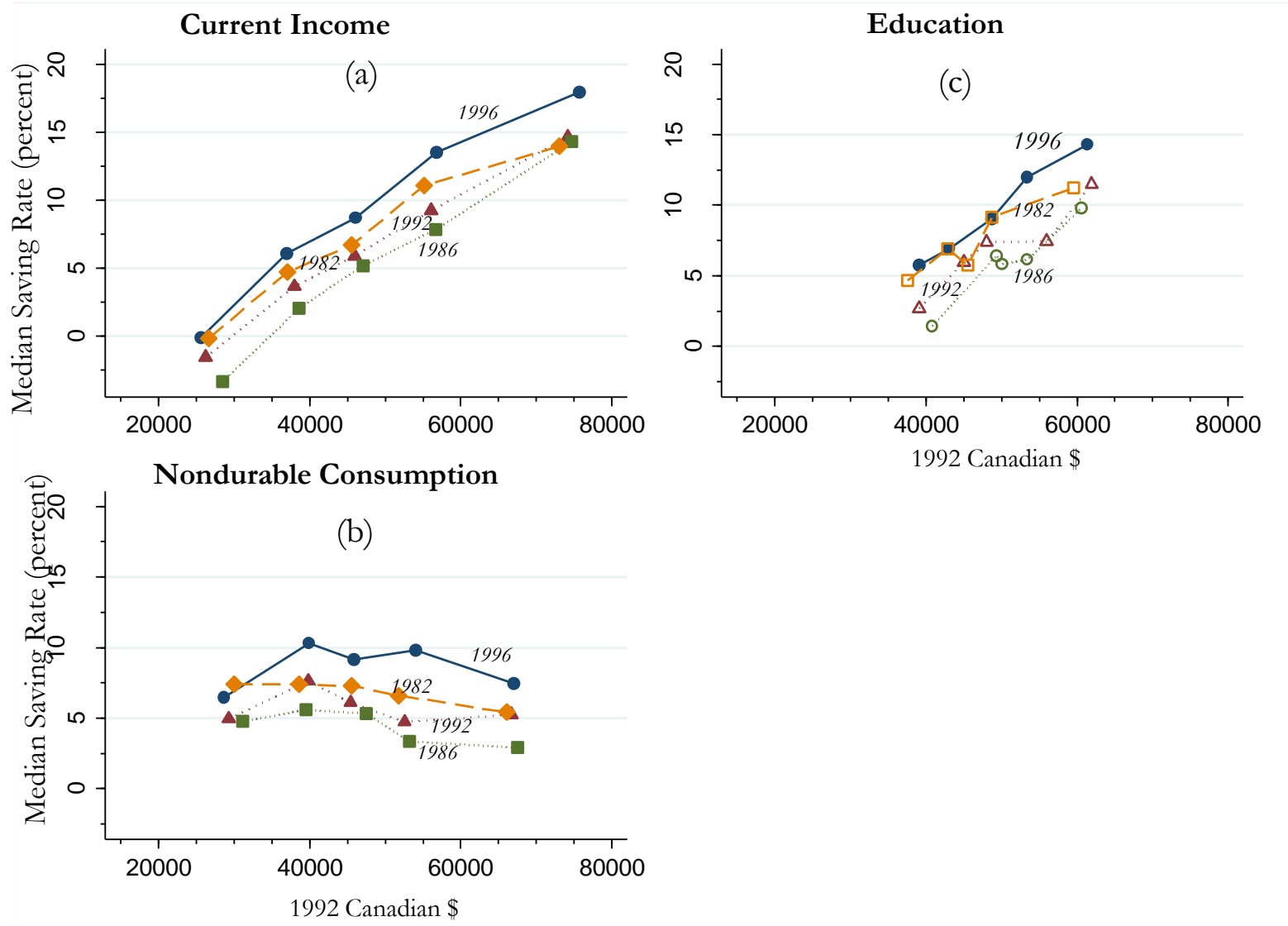
Median Saving Rates and Predicted Long-Run Income Quintiles. Couples Sample, 1996 Survey,  $(\Delta A)/y$  Saving Measure

**Figure 6: Robustness to Including Additional Covariates in to the Estimation**



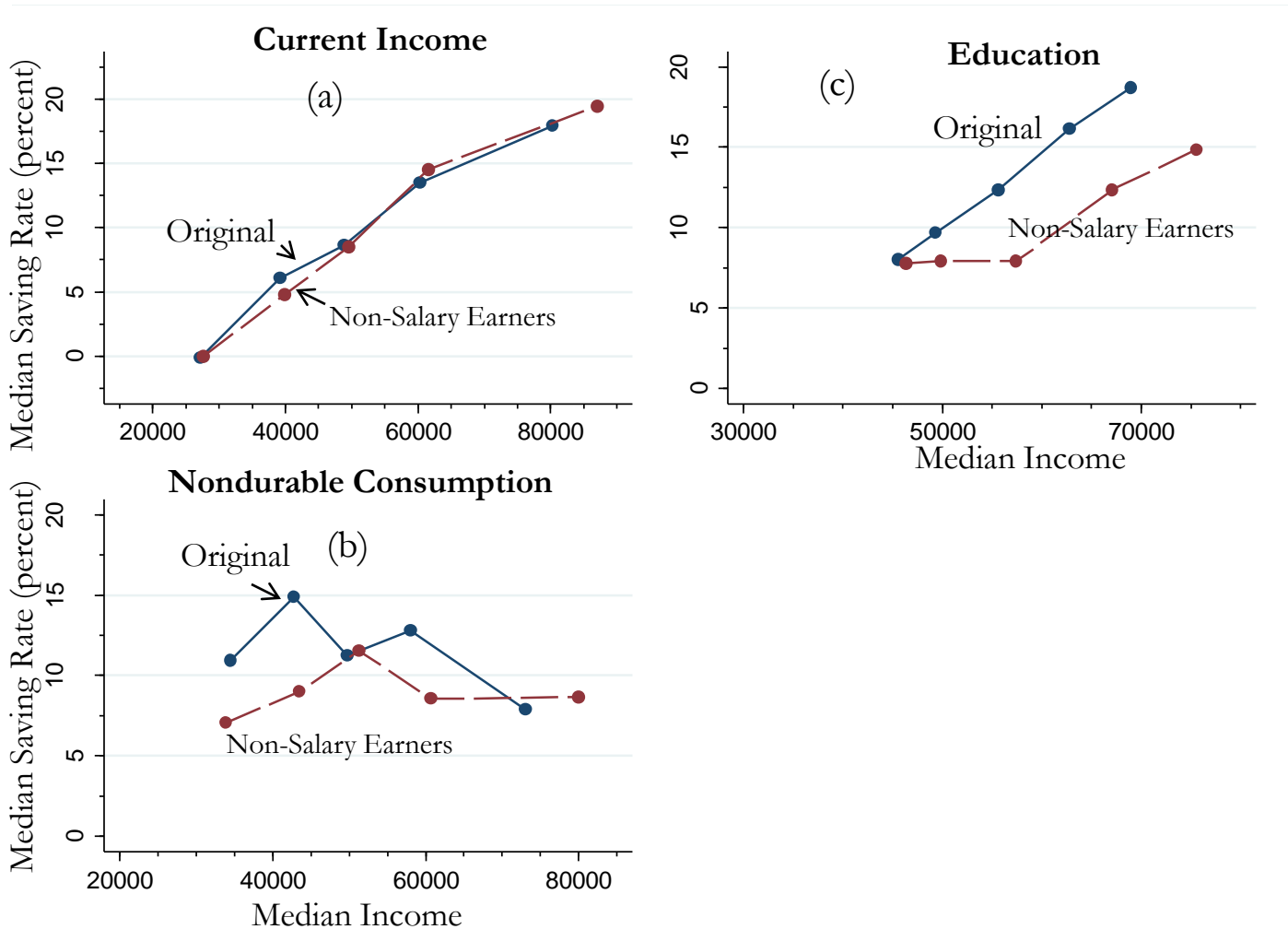
Median Saving Rates and Predicted Long-Run Income Quintiles  
 Couples Sample, 1996 Survey,  $(\Delta A)/y$  Saving Measure

# Figure 7: Alternative Survey Years



Median Saving Rates and Predicted Long-Run Income Quintiles  
 Couple Sample,  $(\Delta A)/y$  Saving Measure

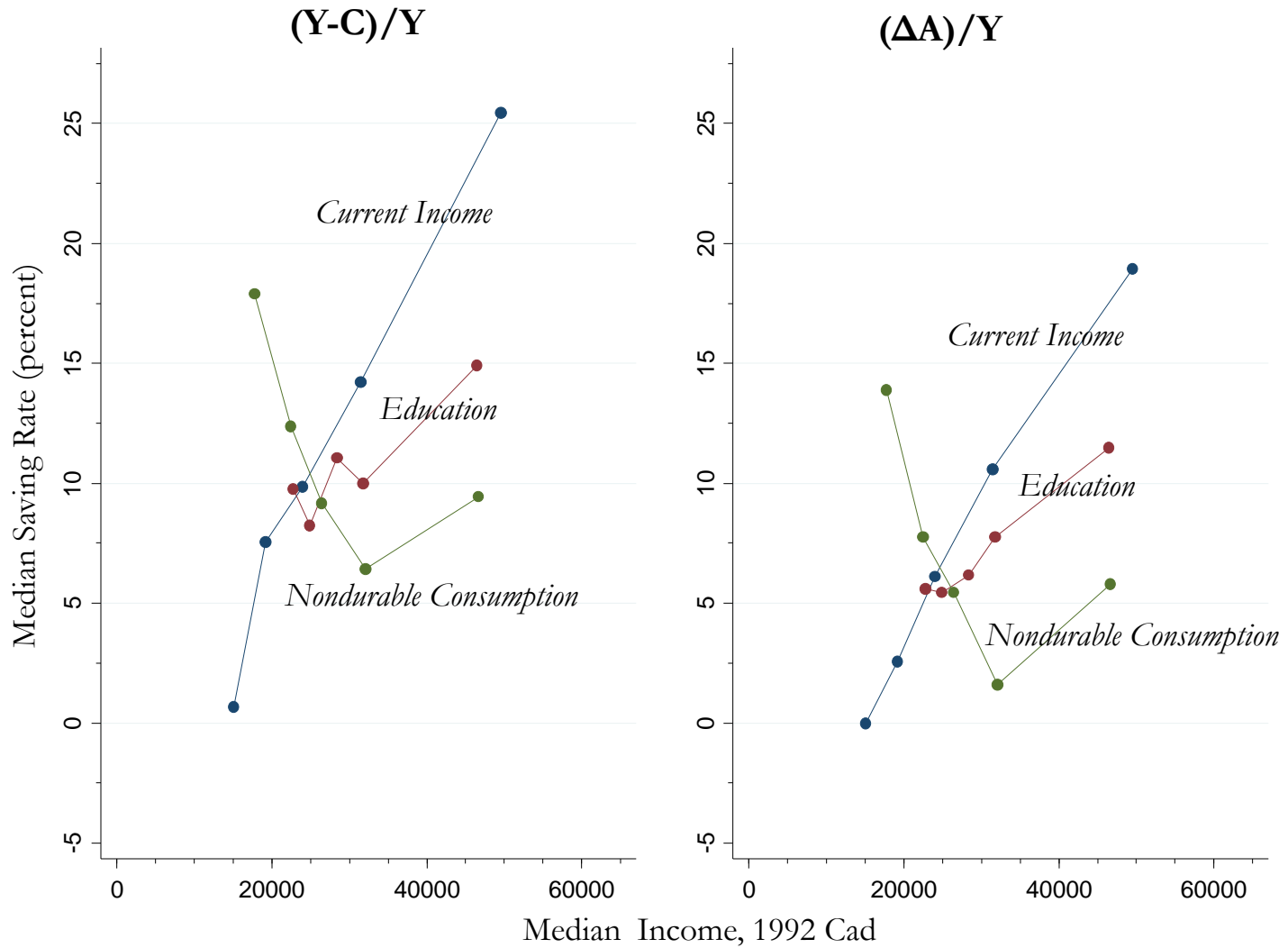
# Figure 8: Non-salary Earners



Median Saving Rates and Predicted Long-Run Income Quintiles. 1996. Couple Sample,  $(\Delta A)/y$  Saving Measure .



Figure 9: Older sample (Age 65+)



Median Saving Rates and Predicted Long-Run Income Quintiles, Couple Sample,  $(\Delta A)/y$  Saving Measure . Note that this graph pools data from the 1996, 1992, 1986 and 1982 surveys to increase sample size. The numbers are deflated to 1992 CAD.